Purchase Plus Additional Services Proposal Guide

This option allows a small fleet to purchase a vehicle from the HVIP Eligible Vehicle Catalog when paired with approved additional services that contribute to the success of zero-emission vehicle adoption. Purchase Plus is only available when the Clean Truck and Bus Voucher Program (HVIP) is closed and CARB has announced that Purchase Plus will be opened. The Innovative Small E-Fleet (ISEF) Appendix of the HVIP Implementation Manual provides additional information on Purchase Plus requirements. HVIP approved dealers, Providers, and small fleet operators interested in Purchase Plus can contact isef@californiahvip.org for more information.

The California Air Resources Board (CARB) retains the authority to determine whether Purchase Plus will open following a Standard HVIP closure, how long it will be open, and how much funding will be available through Purchase Plus.

Additional services for the Purchase Plus solution in ISEF must be submitted to CARB and the administrator for approval **30 days** prior to the first voucher request. Service offerings must be provided at **no cost or reduced cost** to the small fleet participant. Standard service offering(s) costs must be included on the invoice, and the waiving or reduction cost will be deducted on the same document.

Note: Incentive consulting, and HVIP voucher application and processing are not considered additional services.

Note: ISEF voucher funding remaining after covering the vehicle cost cannot be applied to costs of the additional service(s). The voucher cap is 90% of vehicle cost. For details on voucher funding refer to Appendix F.

Scoring is based on the impact a service has on the successful adoption of a zero-emission vehicle by a small fleet. Each voucher bundle must score at least 2 to be eligible to request a Purchase Plus Voucher.

Table 1: CARB Approved Additional Services

Score	Support Category	Service(s)
1	Training and Operational Support	• Driver training and education • Fleet technician training • Telematics training and education/ support • Extended warranty options
2	Fleet Planning	• Transition plan to scale up fleet to all ZEV
	Infrastructure	• Complimentary access to charging • Loaner mobile power unit • Fuel pricing guarantee for hydrogen fuel cell vehicles

Service Descriptions

Note: This is not an exhaustive list. Service descriptions may change as additional service types are proposed.

Service Type	Description	Required Information/Documentation
Driver Training and Education	Comprehensive educational training for fleet drivers and/or training course	Training plan that includes the following: minimum course length, location, maximum number of eligible drivers per fleet (if any), materials available to fleets after course completion
Fleet Technician Training	General maintenance and troubleshooting training for fleet operators	Maintenance training details including the following: minimum course length, location, maximum number of eligible drivers per fleet (if any), materials available to fleets after course completion and verification of training completion by the small fleet.

Telematics Training and Education/ Support	Consulting on understanding telematic data, evaluate best use of vehicles, route planning support, driver feedback, and more	Service agreement Cost comparison for a standard customer versus one receiving an ISEF voucher Curriculum outlining key lessons for fleet operators when interpreting telematics data and support understanding changes needed to improve use of their zero-emission vehicle.
Extended Warranty Options	No cost or reduced cost extended warranty beyond the minimum requirements in the **HVIP Implementation Manual**	Copy of warranty details as well as standard pricing and discount offered

Transition plan to scale up fleet to fully ZEV	Develop strategic plan for fleet to convert fleet to all zero- emission vehicle(s)	Set specific plan to add ZEVs to fleet considering business financial outlook, incentives, and establish dated timeline Signed agreement at time of voucher request submission that outlines the development of the official plan (i.e. plan completion timeline). Official plan document(s) once completed and verification of consultation with the small fleet
Complementary Charging	Charging access to fleet at no cost or reduced cost.	Signed agreement outlining charging cost and access terms.
Loaner Mobile Power Unit (MPU)	No cost or low cost of a rental MPU while onsite infrastructure is being installed	Signed use agreement outlining the terms for use of the MPU, including cost and term
Hydrogen Fueling Guarantee	Pricing guarantee or discounts for hydrogen fuel cell vehicles. A signed agreement with the small fleet participant must be provided when submitting a voucher request.	Service agreement detailing the length of the hydrogen fuel price guarantee, price, and fuel limit (if any)